

## Public Summary

Regional Director  
Attention: Commercial Services Pacific West Region  
National Park Service  
333 Bush Street, Suite 500  
San Francisco, CA 94104

June 12, 2019

The attached proposal from Golden Gate Boat Shop, LLC (GGBS), a yet to be formed LLC, is in response to the Request for Qualifications (RFQ) for a leasing opportunity at the Fort Baker Boat Shop in Sausalito, issued by the National Park Service (NPS) on April 8, 2019. GGBS is a San Francisco-based company owned by two native Bay Area Residents – Nate Valentine & Scott Murphy. GGBS has a history of owning and operating a variety of successful San Francisco and Marin based businesses focusing on the successful operation of restaurants, bars, entertainment and community event spaces. Most recently our group successfully restored and brought to life the historic Native Sons Hall now known as August Hall. Our team has both the experience and track record to enhance, restore and preserve the Fort Baker Boat Shop.

We love the bay area and pride ourselves on creating community and inclusive spaces that cater to all groups and people of all backgrounds. The GGBS is a dream for both partners and a space and a location that they have both dreamt about and prepared for years. The goal of the GGBS is to create a family-friendly and affordable restaurant offering chef driven food, sustainably sourced food that caters to local residents and visitors to Fort Baker. Led by executive chef, Nathan Clark, the focus will be locally sourced seafood, sandwiches, salads that are ever seasonal and utilizing artisan producers to its core. GGBS will also offer a local beer, wine, and spirits selection that align with our ideals. Our restaurant will be open year-round, 7 days a week starting at 11am and closing late. Breakfast will be added if demand is present. Our cooks will use organic and locally grown food whenever possible, fully embracing the farm to table movement that Bay Area visitors and locals have come to expect and enjoy.

In addition, our restaurant will be run and built in a sustainable fashion. We will create a warm, rustic dining room that uses reclaimed timber and emphasizes the location's natural elements and beautiful view. We pride ourselves on creating a business that is green in focus and conscience of every product we bring in and we put out. Composting, recycling and take extensive measures to ensure water and energy efficiency, offer recycled and biodegradable packaging and paper products, and limiting our environmental impact to the greatest extent possible are pillars we live by. We will also employ green construction and design methods, in line with the policies of the City of San Francisco and the Golden Gate National Recreation Area. Sustainable dining is something we practice and promote. We have ample experience using sustainable methods of construction, food procurement and renewable waste management in our current and previous establishments – Umami, the Topsy Pig, Padrecito, Harper & Rye, Peacekeeper, August Hall, Fifth Arrow and Blue Barn.

We will perform all the necessary infrastructure improvements in the RFQ/RFP and will comply with the lease regarding a commitment to reasonably priced items to ensure the local community is not priced out of our offering. As is evidenced in this proposal, we have the financial capability to design, rehabilitate, and open the proposed business. Our team at GGBS also has the experience and ability to expand our existing year-round private events business. Most importantly we want to communicate a genuine passion for this project.

*We at GGBS appreciate the opportunity to submit this proposal to the GGNRA. As San Franciscans, we take pride in serving the local clientele and providing enjoyment to those who visit our City's natural sites, such as the Fort Baker Boat Shop. We trust that our proposal satisfies your requests and that we are selected as a suitable team to move on to the RFP stage where we will have the opportunity to expand into greater detail.*

*If you have any questions, please contact us at (415) 559-1145. Thank you for your time and consideration.*

*Sincerely,*

*Nate Valentine  
Managing Partner  
Golden Gate Boat Shop, LLC*

*Scott Murphy  
Managing Partner  
Golden Gate Boat Shop, LLC*